

## BALANCE SHEET

Quarter 4/ 2009

Unit: VND

Items	Code	Note	Ending Balance	Beginning Balance
1	2	3	4	5
<b>A. SHORT-TERM ASSETS (100=110+120+130+140+150)</b>	<b>100</b>		<b>356.126.324.105</b>	<b>232.670.414.526</b>
<b>I. Cash and cash equivalents</b>	<b>110</b>		<b>251.190.098.831</b>	<b>132.285.007.521</b>
1. Cash	111	V.01	13.488.194.381	41.095.007.521
2. Cash equivalents	112		237.701.904.450	91.190.000.000
<b>II. Short-term financial investments</b>	<b>120</b>	<b>V.02</b>		-
1. Short-term investments	121			-
2. Provision for devaluation of short-term security investments	129			-
<b>III. Receivables</b>	<b>130</b>		<b>55.926.579.269</b>	<b>62.498.888.380</b>
1. Trade accounts receivables	131		39.234.917.503	35.864.775.964
2. Advances to suppliers	132		10.540.916.482	17.099.001.173
3. Short-term internal receivables	133			-
4. Receivable in accordance with contracts in progress	134			-
5. Other receivables	135	V.03	8.858.230.069	11.761.740.180
6. Provision for short-term bad receivables	139		(2.707.484.785)	(2.226.628.937)
<b>IV. Inventories</b>	<b>140</b>		<b>37.725.536.910</b>	<b>37.201.301.985</b>
1. Inventories	141	V.04	39.095.981.261	37.269.228.519
2. Provision for devaluation of inventories	149		(1.370.444.351)	(67.926.534)
<b>V. Other short-term assets</b>	<b>150</b>		<b>11.284.109.095</b>	<b>685.216.640</b>
1. Short-term prepaid expenses	151			-
2. VAT deductible	152		10.742.453.832	-
3. Tax and accounts receivable from State budget	154	V.05		-
4. Other short-term assets	158		541.655.263	685.216.640
<b>B. LONG-TERM ASSETS (200=210+220+240+250+260)</b>	<b>200</b>		<b>495.476.274.028</b>	<b>565.619.026.525</b>
<b>I. Long-term receivables</b>	<b>210</b>			-
1. Long-term receivables from customers	211			-
2. Capital receivable from subsidiaries	212			-
3. Long-term inter-company receivables	213	V.06		-
4. Other long-term receivables	218	V.07		-
5. Provision for long-term bad receivable (*)	219			-
<b>II. Fixed assets</b>	<b>220</b>		<b>427.142.140.153</b>	<b>499.623.464.324</b>
1. Tangible fixed assets	221	V.08	407.443.491.495	490.315.061.152
- Historical cost	222		1.052.297.367.176	1.036.883.500.209
- Accumulated depreciation	223		(644.853.875.681)	(546.568.439.057)
2. Finance leases fixed assets	224	V.09		-
- Historical cost	225			-
- Accumulated depreciation	226			-
3. Intangible fixed assets	227	V.10	64.176.741	253.355.145
- Historical cost	228		228.842.143	358.842.143
- Accumulated depreciation	229		(164.665.402)	(105.486.998)
4. Construction in progress expenses	230	V.11	19.634.471.917	9.055.048.027

Items	Code	Note	Ending Balance	Beginning Balance
<b>III. Property investment</b>	<b>240</b>	<b>V.12</b>		-
- Historical cost	241			-
- Accumulated depreciation (*)	242			-
<b>IV. Long-term financial investments</b>	<b>250</b>		57.942.500.000	43.500.000.000
1. Investment in subsidiaries	251			-
2. Investment in joint-venture	252		9.710.000.000	4.000.000.000
3. Other long-term investments	258	V.13	59.482.500.000	50.750.000.000
4. Provision for devaluation of long-term finance investment	259		(11.250.000.000)	(11.250.000.000)
<b>V. Other long-term assets</b>	<b>260</b>		10.391.633.875	22.495.562.201
1. Long-term prepaid expenses	261	V.14	8.816.633.875	20.920.562.201
2. Deferred income tax assets	262	V.21	1.575.000.000	1.575.000.000
3. Others	268			-
<b>TOTAL ASSETS (270=100+200)</b>	<b>270</b>		<b>851.602.598.133</b>	<b>798.289.441.051</b>

CAPITAL SOURCE	Code	Note	Ending Balance	Beginning Balance
<b>A. LIABILITIES (300= 310+330)</b>	<b>300</b>		<b>592.588.922.401</b>	<b>562.883.653.206</b>
<b>I. Short-term liabilities</b>	<b>310</b>		<b>260.159.421.199</b>	<b>136.154.427.580</b>
1. Short-term borrowing and debts	311	V.15	100.008.427.691	10.890.385.920
2. Trade accounts payable	312		34.676.928.651	43.748.321.054
3. Advances from customers	313		6.866.526.670	4.009.006.927
4. Taxes and liabilities to State budget	314	V.16	2.053.673.929	5.710.227.272
5. Payable to employees	315		28.419.825.929	24.133.344.882
6. Payable expenses	316	V.17	14.655.590.743	41.933.715.072
7. Accounts payables-Affiliate	317			-
8. Payable in accordance with contracts in progress	318			-
9. Other short-term payables	319	V.18	73.478.447.586	5.729.426.453
10. Provision for short-term liabilities	320			-
<b>II. Long-term liabilities</b>	<b>330</b>		<b>332.429.501.202</b>	<b>426.729.225.626</b>
1. Long-term accounts payables-Trade	331			-
2. Long-term accounts payables-Affiliate	332	V.19		-
3. Other long-term payables	333			-
4. Long-term borrowing and debts	334	V.20	331.136.501.348	425.614.091.246
5. Deferred income tax	335	V.21		-
6. Provision for unemployment allowance	336		1.292.999.854	1.115.134.380
7. Provision for long-term liabilities	337			-
<b>B. OWNER'S EQUITY (400= 410+430)</b>	<b>400</b>		<b>259.013.675.732</b>	<b>235.405.787.845</b>
<b>I. Capital sources and funds</b>	<b>410</b>	<b>V.22</b>	<b>255.867.553.957</b>	<b>233.127.141.507</b>
1. Paid-in capital	411		208.900.680.000	174.090.860.000
2. Capital surplus	412			-
3. Other capital of owner	413		7.384.665.915	7.382.907.915
4. Treasury stock	414			-
5. Assets revaluation difference	415			-
6. Foreign exchange difference	416			-
7. Investment and development fund	417			12.972.722.507
8. Financial reserve fund	418		5.657.580.446	4.200.552.531
9. Other fund belong to owner's equity	419			-

Items	Code	Note	Ending Balance	Beginning Balance
10. Retained profit	420		33.924.627.596	34.480.098.554
11. Capital for construction work	421			-
<b>II. Budget sources</b>	<b>430</b>		<b>3.146.121.775</b>	<b>2.278.646.338</b>
1. Bonus and welfare fund	431		3.146.121.775	2.278.646.338
2. Budgets	432	V.23		-
3. Budget for fixed asset	433			-
<b>TOTAL RESOURCES (430= 300+400)</b>	<b>440</b>		<b>851.602.598.133</b>	<b>798.289.441.051</b>

### OFF BALANCE SHEET ITEMS

Items		Note	Ending Balance	Beginning Balance
1. Operating lease assets		24		
2. Goods held under trust or for processing			652.293.112	566.641.811
3. Goods received on consignment for sale			-	-
<i>3.1 Terminal</i>				
<i>3.2 Others</i>				
4. Bad debts written off			4.723.244.384	3.030.326.244
5. Foreign currencies				
6. Subsidies of state budget				

INCOME STATEMENT

Quarter 4/ 2009

Unit: VND

Items	Code	Note	Quarter 4		Accumulation from the beginning of the year to the ending of this period	
			Current year	Previous year	Current year	Previous year
1. Sales	1	VI.25	269.048.673.490	215.732.126.100	1.026.028.625.445	842.667.373.014
2. Deductions	3			1.090.909	635.537	51.557.279
<b>3. Net sales and services (10= 01 - 03)</b>	<b>10</b>		<b>269.048.673.490</b>	<b>215.731.035.191</b>	<b>1.026.027.989.908</b>	<b>842.615.815.735</b>
4. Cost of goods sold	11	VI.27	228.805.050.470	182.631.372.590	885.443.274.956	727.990.315.971
<b>5. Gross profit (20= 10 - 11)</b>	<b>20</b>		<b>40.243.623.020</b>	<b>33.099.662.601</b>	<b>140.584.714.952</b>	<b>114.625.499.764</b>
6. Financial income	21	VI.26	5.029.884.491	3.395.994.295	13.472.137.034	7.699.453.104
7. Financial expenses	22	VI.28	8.261.037.444	10.542.668.079	23.907.554.471	26.531.281.285
- Include: Interest expenses	23		(4.782.251.138)	3.962.114.465	10.853.021.334	12.417.394.996
8. Selling expenses	24		16.327.699.085	9.896.161.743	49.433.839.445	37.794.448.471
9. General & administration expenses	25		11.016.788.734	7.636.940.897	26.912.811.335	20.444.527.305
<b>10. Net operating profit 30={20+(21-22)-(24+25)}</b>	<b>30</b>		<b>9.667.982.248</b>	<b>8.419.886.177</b>	<b>53.802.646.735</b>	<b>37.554.695.807</b>
11. Other income	31		539.939.280	11.980.614.144	8.279.822.438	16.197.690.149
12. Other expenses	32		324.209.787	1.024.335.725	4.638.059.122	1.201.887.294
<b>13. Other profit ( 40 = 31 - 32)</b>	<b>40</b>		<b>215.729.493</b>	<b>10.956.278.419</b>	<b>3.641.763.316</b>	<b>14.995.802.855</b>
<b>14. Profit before tax (50=30+40)</b>	<b>50</b>		<b>9.883.711.741</b>	<b>19.376.164.596</b>	<b>57.444.410.051</b>	<b>52.550.498.662</b>
15. Current corporate income tax expenses	51	VI.30	1.840.620.115	4.713.039.035	9.297.619.585	9.414.414.781
16. Deferred corporate income tax expenses	52	VI.30		(1.575.000.000)		(1.575.000.000)
<b>17. Profit after tax (60=50-51-52)</b>	<b>60</b>		<b>8.043.091.626</b>	<b>16.238.125.561</b>	<b>48.146.790.466</b>	<b>44.711.083.881</b>
<b>18. EPS (VND/share) (*)</b>	<b>70</b>				<b>2.548</b>	<b>2.255</b>

**CASH FLOWS STATEMENT**

Quarter 4/ 2009 (Indirect method)

Unit: VND

Items	Code	Note	Accumulation from the beginning of the year to the ending of this period	
			Current year	Previous year
<b>I. CASH FLOWS FROM OPERATING ACTIVITIES:</b>				
<i>1. Profit before tax</i>	<i>1</i>		<i>57.444.410.051</i>	<i>52.550.498.662</i>
<i>2. Adjustment in accounts</i>			<i>115.329.505.634</i>	<i>109.955.758.505</i>
Fixed assets depreciation	2		101.639.528.642	91.087.343.774
Provisions	3		1.783.373.665	10.775.645.324
Unrealized foreign exchange difference loss/gain	4		12.815.156.148	2.773.221.830
Loss/gain from investment	5		(11.761.574.155)	(7.097.847.419)
Interest expenses	6		10.853.021.334	12.417.394.996
<i>3. Operating profit before the changes of current capital</i>	<i>8</i>		<i>172.773.915.685</i>	<i>162.506.257.167</i>
Changes in accounts receivable	9		(4.507.439.192)	(18.562.639.126)
Changes in inventories	10		(1.826.752.742)	7.201.175.772
Changes in trade payables (exclude interest payable, income tax payable)	11		77.877.690.503	(44.204.692.906)
Changes in prepaid expenses	12		12.103.928.326	(2.352.594.041)
Paid interest	13		(11.108.674.164)	(3.123.902.742)
Paid corporate income tax	14		(11.902.174.931)	(4.969.239.320)
Other receivables	15		43.885.500	
Other payables	16		(3.157.444.188)	(2.606.700.576)
<b>Net cash provided by (used in) operating activities</b>	<b>20</b>		<b>230.296.934.797</b>	<b>93.887.664.228</b>
<b>II. CASH FLOWS FROM INVESTING ACTIVITIES:</b>				
1. Cash paid for purchase of capital assets and other long-term assets	21		(36.912.577.688)	(41.861.188.266)
2. Cash received from liquidation or disposal of capital assets and other long-term assets	22		1.046.700.000	
3. Cash paid for lending or purchase debt tools of other companies	23			
4. Withdrawal of lending or resale debt tools of other companies	24			
5. Cash paid for joining capital in other companies	25		(14.642.500.000)	(28.215.000.000)
6. Withdrawal of capital in other companies	26		200.000.000	1.575.000.000
7. Cash received from interest, dividend and distributed profit	27		12.959.282.394	7.350.951.775
<b>Net cash used in investing activities</b>	<b>30</b>		<b>(37.349.095.294)</b>	<b>(61.150.236.491)</b>
<b>III. CASH FLOWS FROM FINANCING ACTIVITIES:</b>				
1. Cash received from issuing stock, other owners' equity	31			
2. Cash paid to owners' equity, repurchase issued stock	32			
3. Cash received from long-term and short-term borrowings	33			
4. Cash paid to principal debt	34		(53.162.845.593)	(6.474.726.814)
5. Cash paid to financial lease debt	35			
6. Dividend, profit paid for owners	36		(20.879.902.600)	(28.093.180.800)
<b>Net cash (used in) provided by financing activities</b>	<b>40</b>		<b>(74.042.748.193)</b>	<b>(34.567.907.614)</b>
<b>Net cash during the period (20+30+40)</b>	<b>50</b>		<b>118.905.091.310</b>	<b>(1.830.479.877)</b>
<b>CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR</b>	<b>60</b>		<b>132.285.007.521</b>	<b>134.115.487.398</b>
Influence of foreign exchange fluctuation	61			
<b>CASH AND CASH EQUIVALENTS AT END OF YEAR (50+60+61)</b>	<b>70</b>	<b>31</b>	<b>251.190.098.831</b>	<b>132.285.007.521</b>